

INVITATION



DANISH BUSINESS DELEGATION TO INDIA

JANUARY 10-13, 2017



On the occasion of Vibrant Gujarat 2017, the organizing team is pleased to invite Danish companies to join the business delegation headed by a Danish minister.

www.danishofficialvisit.dk/india2017

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WHY INDIA?

With growth unmatched among the G20 and a number of government programmes to spur investment, now is the best time to be present in India. As the country tries to make the most of its growth and develop its infrastructure and sectors for the future, the opportunities for exports and foreign direct investment only increase.

OPPORTUNITIES IN INDIA

India is the fastest growing G20 country, with a young workforce and a population that will surpass that of China in 2022. Economic growth is expected to continue at around 7.6% in the coming years, while PM Modi's government has launched numerous initiatives to create growth in key sectors and loosened rules for foreign direct investment. This visit is an excellent opportunity to cultivate important relations, support existing and new market opportunities, as well as valuable networking.

VIBRANT GUJARAT

Vibrant Gujarat Global Summit is India's most important business- and investment conference and the entry point into India and Gujarat for many foreign companies. Participation of the Indian prime minister is confirmed and a number of foreign ministers and heads of state are invited. Vibrant Gujarat is an excellent platform for all companies interested in India to create, maintain or expand network in India, since many relevant stakeholders will be present at the summit. Denmark has achieved partner country status for Vibrant Gujarat 2017. This makes "Vibrant Gujarat Global Summit 2017" a natural occasion for a business delegation and an opportunity to strengthen the relationship between Denmark and India and promote trade between the two countries.

WHO CAN PARTICIPATE?

All Danish companies are welcome to participate and join relevant activities. Vibrant Gujarat offers an extensive program that covers [almost every sector](#). On top of that, the Danish delegation will have special focus on the three following sectors.

MARITIME

Shipbuilding, port development, maritime transport and container handling.

SMART CITY

Water, energy, infrastructure, transport and IT-based solutions etc.

AGRICULTURE

Agro business, dairy equipment, food processing etc.

INDIA AT A GLANCE

Population: 1,293 million

GDP: \$2.384 trillion

GDP per capita (PPP): \$6,658

GDP growth: 7.6% (2015-16)

Inflation: 5.05% (Sept. 2016)

Unemployment rate: 5.0% (2016)

Public debt: 66.5% of GDP (2016)

Ranking on Global Competitiveness Index: 39

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TENTATIVE PROGRAMME

The visit will take place from January 10-13, 2017. The delegation will take part in activities of Vibrant Gujarat 2017, as well as a sector-specific program. For more information about the sector tracks, go to our website: DanishOfficialVisit.dk/India2017

TIME	ACTIVITY		
	MARITIME	SMART CITY	AGRICULTURE

TUESDAY 10 JANUARY – AHMEDABAD, GUJARAT

13.00	Welcome Briefing and lunch		
15.30	Inaugural Function at Mahatma Mandir Convention & Exhibition Center*		
19.30	Networking reception		

WEDNESDAY 11 JANUARY – AHMEDABAD, GUJARAT

10.00	Meeting with the Maritime Board	Sector seminar – Smart Villages in Gujarat*	Sector seminar – Food Processing*
13.00	Lunch		
14.30	Country seminar for Denmark Maritime Panel Discussion	Sector action seminar – Smart and Liveable Cities*	Site visit to Amul dairy plant
17.30	B2G meetings*		
19.30	VIP Dinner		

THURSDAY 12 JANUARY – AHMEDABAD, GUJARAT

10.00	Visit to Gujarat Maritime University	Smart City/clean-tech/ water hub roundtable	Sector seminar – Inclusive Growth (agriculture & rural economy)*
13.00	Lunch		
14.00	Sector seminar – Infrastructure & Logistics*	Site visit to GIFT City	Visit to Anand Agricultural University
19.00	Flight to Delhi		
21.30	Check-in at The Claridges, New Delhi		

FRIDAY 13 JANUARY – DELHI

10.00	Workshop: framework conditions in India (e.g. Goods and Services Tax, tax regime, and BITs)		
13.00	Lunch		
14.00	Roundtable with Ministry of Shipping	Roundtable with Ministry of Urban Development	Roundtable with Ministry of Agriculture
18.00	Debriefing at the Ambassador's residence		
19.00	Farewell reception with external guests at Ambassador's residence		
21.00	Departure		

* Indicates events that are part of the official Vibrant Gujarat 2017 program.

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SECTOR FOCUS

All Danish companies are welcome to participate in the Business Delegation and join relevant activities. Vibrant Gujarat offers an extensive program with activities in almost all sectors. For further information on focus sectors, please see [here](#). In addition to the general program, the Danish Business Delegation will have sector tracks in the 3 areas described below. Research and Education will be a cross-cutting element throughout the program.

Please note that the final program will be adjusted according to the overall profile and interest of the delegation. Companies operating in other sectors are welcome to participate, however specific sector activities are only organized in the sectors mentioned below.

MARITIME

In the past 10 years, India has seen an average annual growth of 6.6% of seaborne goods. In order to handle that growth and to promote trade, India now focuses on the maritime sector and ports. The government plans to double harbour capacity and mobilize DKK 100bn of investments by 2025. Gujarat is the state in India with the longest coastline of all, 1700km, and the greatest number of active ports, 49, which together handle 41% of India's maritime load. Gujarat has been chosen to house one of the two national maritime clusters that are anticipated in the national 'Sagar Mala' action plan. In order to expand capacity, the state has planned a number of projects in the maritime sector and is the focus of the national campaign to develop the maritime sector.



SMART CITY

In the coming decades, Indian cities will grow by up to 400 million people, challenging an already strained urban infrastructure in many cities. Therefore, with 100 Smart Cities Mission, the current government has helped launch a number of urban development and renewal projects, encompassing water and wastewater, energy, infrastructure, transport and solid waste management, among others. Financed by investments by the government and Indian states of approx. DKK 100bn and other investments attracted by the cities, these projects cover a broad range of activities and require businesses with the capability and experience to create sustainable, long-term solutions. Danish businesses operating in these sectors are ideally positioned to complete such projects. With six nominated cities and three that have already been chosen to receive the investments, Gujarat is among the most engaged states in the sector.



AGRICULTURE

India will experience rapid population growth in the coming years, while at the same time the Indian agricultural sector will face negative consequences of global climate change. Therefore, there has come greater focus on agriculture, and India's need to create efficiency and growth in this sector. In Gujarat, the agricultural sector already grows with 9% annually, on average, which is three times the current national growth rate of the sector. Combined with this strong growth, the increasing need for innovation and effective solutions in this sector will provide rich opportunities for Danish businesses and Danish technology.



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WHAT'S INCLUDED?

The fee for participation is DKK 10,000 per company (incl. 2 representatives per company). The fee is based on 30 participating companies and will be co-financed from the Trade Council.

Note, that travel and hotel costs are to be borne by the participant.

This includes:

- Pre-meeting in Copenhagen 14. December 2016.
You can participate in person or from your computer (webinar)
- Welcome briefing & Lunch
- Participation in sector site visit
- Networking reception
- Official brochure exposure with logo and contact details
- Sector specific seminars
- VIP dinner
- Local transportation (domestic transfer Ahmedabad-Delhi is not included)
- Exhibition promoting Danish competences in chosen sectors
- Debriefing & reception at the ambassador's residence
- Workshop on framework conditions

WHAT CAN YOU ADD TO THE STANDARD PARTICIPATION?

Individual company activities

The embassy can assist you with targeted company activities, i.e. B2G meetings, MoU signings, speaker slots at Vibrant Gujarat seminars. For further information, please consult with the Embassy.

FURTHER INFORMATION

Please visit the website DanishOfficialVisit.dk/India2017 for more information on the sector tracks and suggested additional activities.

You are also more than welcome to contact the organising team:

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HOW TO SIGN UP?

Please complete the online registration form no later than 09.12.2016.

Upon your registration you will receive a confirmation of your participation.

Hotel and travel information

Upon registration, you can contact BCD Travel, who will assist you further:

delegation@bcdtravel.dk

